

The Robb Report COLLECTION™

THE BUYER'S GUIDE FOR CONNOISSEURS

25+

OPTIONS IN
FRACTIONAL
OWNERSHIP

Real Estate

Aircraft

Yachts

Car Share
Clubs

PLUS

A Frank Lloyd



Buy or Share?

Share and Share Alike

Weighing the benefits of fractional real estate.

BY JESSICA DAYNOR PUCCI

"When we come out of this economy, fractionalization
will make more sense than ever before."

—Jonathan Wilhelm, Mayacama

New Bang



Mayacama

A members-only club in the heart of Sonoma County yet just minutes from Napa Valley, Mayacama offers its community the best of wine country through its innovative vintner program. Thirty-two winemakers (including Harlan, Jordan, and Araujo) give members access to rare wines, exclusive dinners, grape-picking experiences, and blending trials. In addition, the club features a top-ranked, no-tee-times Jack Nicklaus golf course. "We are a traditional private club in a sense; we have a set number of members who know each other," says Jonathan Wilhelm, the club's managing partner. "The fractional [part of Mayacama] is a way to use the experiences at the golf club and in wine country without necessarily burdening yourself with or finding the time to buy a whole-ownership property." Mayacama offers two fractional-ownership options: The first is a 28-night-per-year share of one of 12 one-bedroom casitas (from the low \$200,000s) or 19 three-bedroom villas (from \$300,000). Casitas feature outdoor showers, indoor/outdoor fireplaces, and alfresco entertaining spaces, while villas include four limestone fireplaces and outdoor kitchens. For longer stays, the community offers 90-day, one-quarter shares (from \$1 million) of 10 individually designed, Tuscan-style estates; each has a wine cellar and heated bathroom floors, and some have detached guesthouses. 866.393.1818, www.mayacama.com

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